



Cleanzine: your weekly cleaning and hygiene industry newsletter 26th November 2015 Issue no. 701

Your industry news - first Number 1 for Recruitment

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People



Nettuno nets a new sales manager

Darío Hernández Calvo is the new Sales Manager for Nettuno Ibérica.

Starting from 1st November Darío Hernández Calvo has become part of the team of Nettuno Ibérica, Spanish branch of Nettuno, the renowned Italian skin care manufacturer, as their Sales Manager for Spain.

Darío comes from the automotive sector, one of the main markets for Nettuno's products, where he has gained his professional experience working in important national and multinational companies. Thanks to his contribution, Nettuno Ibérica is sure that they will be able to consolidate the reputation of the brand and successfully grow on the national territory, offering a constant service improvement to their customers. From us all, and on behalf of Nettuno family, a sincere "good luck" to Darío.

www.nettuno.net

Strategy office.

Before joining Kimberly-Clark, he worked for the global consulting firm Bain & Company where he led consumer products and retail projects. He began his professional career in business-to-business sales leadership roles with Procter & Gamble in the Office, Vending and Foodservice Distribution industries.

"I'm thrilled with the opportunity to return to my B2B roots to focus on the opportunities we have in North America to drive results by strengthening relationships with our strategic customers and improving the processes we utilise to meet their needs every day," he says. "I'm grateful for the work done by Mike Flagg and look forward to continuing the momentum he and the North America KCP team built."

www.kcprofessional.com



Simon on next 'Legg' of his journey, as he retires from Denis Rawlins after 37 years' service

Denis Rawlins' Technical Director, Simon Legg, will be retiring as a full time employee at the end of this month, after 37 years of loyal service.

Simon has, however, agreed to stay on as a consultant, which means that the commercial cleaning equipment and Waterhog mat manufacturer will still be able to tap into his technical expertise.

Simon began working for Mr Denis Rawlins and his wife Lucy at the Sutton Coldfield-based company in December 1978, servicing and repairing cleaning machines. His technical expertise grew exponentially and over the ensuing years he was instrumental in building the company's reputation for quality products and excellent technical support.

"His knowledge of cleaning machines and of the industry will be missed by everyone at Rawlins, but we are sure that you, like us, will want to wish Simon a happy and long retirement," says the company.

Simon is looking forward to pursuing his interest in industrial archaeology, photography and spending more time in his motorhome.

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Emprise appoints new managing director of Cleaning Division

Emprise Services has appointed Mark Little as managing director of its cleaning division.

Mark joins from CE facilities services where he was chief operating officer with accountability for all UK and European business development and operations; prior to that he held senior positions with Jockey Club Racecourses, Compass Group and OCS.

"Emprise has an enviable reputation, a fantastic team and a first-class client base and I am delighted to be joining with a key leadership opportunity of steering the growth of the cleaning team into its next phase of development," he says.

Mark Beadle, Emprise's chief executive, adds: "Mark joins the business at an exciting time. His track record of leadership in senior customer-facing roles will be a great asset to the company and I am very much looking forward to working with Mark and his team." Emprise, which provides bespoke contract cleaning services including daily cleaning, deep cleans, window cleaning, kitchen portering, housekeeping and pest control for a wide range of facilities from head offices and shopping centres to gyms, theatres, hotels and kitchens, has been awarded 'Living Wage Recognised Service Provider' status by the Living Wage Foundation after meeting the standards set by Citizens UK and the Centre for Civil Society for good practice.

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Graham Dyson 1940 - 2015

It is with great sadness that we announce the passing of one of the great characters from the era of the founding fathers of the UK cleaning industry.

Graham Dyson, who had been very ill with Alzheimer's for some time, was one of the members of the so-called 'Rat Pack.'

For those whose memories need refreshing, the list below shows the impact Graham had on the cleaning industry:

- From 1962 Colgate Palmolive salesman
- 1965 Formed Dyson Cleaning Supplies.
- 1969 Joined Selden Research
- 1971 Formed Dyson Chemicals
- 1977 Dyson Chemicals merged with Radium Group
- 1982 Formed Dymachem
- 1999 Formed Dysys Hygiene Systems

In 1995 Graham introduced 27 Dymachem distributors to Jangro. Of those, 25 joined - increasing its membership from 6 to 31 and therefore completely reinventing the Jangro network overnight!

The photo is from two years ago when Richard, his son, updated Graham's old industry friends to say that Graham was really struggling and was now living in a specialist Stockport dementia unit. Fellow Rat Pack member Robert Burtinshaw promptly suggested that they have a get-together meal for him.

The gathering was a tremendous success and that a great time was had by all. One of the guests, David Garcia told us: "It was a wonderful gesture of Richard and Diane Dyson to invite Graham's friends along to enjoy a lovely lunch in Graham's company. It was great fun for all those of us who could make it."

Graham's funeral will be held on Wednesday 14th October 2015, at Bollington, Cheshire.

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Pat Witte goes up in the world

Riwal, the aerial work platform and telehandler rental specialist, has appointed Pat Witte as Senior Manager Global Accounts.

Mr. Witte's main responsibility will be to expand the Riwal business even further internationally through the development of global accounts for sales and rental opportunities. Previously, Mr. Witte held senior positions in the power, crane and aerial work platform industries, including Vice President Global Rental Accounts at Himoina, Vice President National Accounts at Genie Industries and Managing Director Material Handling Division at JLG Industries.



Norty Turner, Riwal's CEO comments: "We are very pleased that Pat is joining Riwal. He has more than twenty years of experience in developing international business in the Americas, Europe, Middle East, Africa, and Asia Pacific. Riwal has a strong global reach and Pat is the right choice to support our growth ambitions with key accounts operating on an international scale."

The Riwal Holding Group, established in 1968 and headquartered in The Netherlands, is an international rental specialist of aerial work platforms, telehandlers and power generators. Riwal employs over 1200 people, has operations in 18 countries on 4 continents.

www.riwal.com



Emprise appoints industry heavyweight as its new chairman

Emprise Services has appointed David Openshaw as its new chairman.

David has had a distinguished career in the facilities management industry dating back to 1975. Prior to his retirement from ISS in 2014, he held senior positions in the UK at group level and latterly as CEO of ISS North America. "I have been aware of Emprise for many years and have always been impressed by the company's reputation and approach to service delivery," he reveals.

"Emprise has built a terrific new team, which I am very much looking forward to supporting as it enters its next phase of development." Mark Beadle, Emprise's chief executive, says: "I am absolutely delighted that David has joined us to lead our board of directors at such an exciting time for the business. David has an exceptional track record of leadership within our industry and his experience and guidance will be a huge

asset to our company."

Emprise provides bespoke contract cleaning and security services for a wide range of facilities including corporate offices, gyms, retail stores, shopping centres, theatres and hotels across the UK.

www.emprise.co.uk

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